JOB OUTLOOK

- The job opportunities for Master of Healthcare Administration students will be good, especially for applicants with work experience in healthcare and strong business and management skills. Medical and health services managers held about 283,500 jobs in 2008. About 38 percent worked in hospitals, and another 19 percent worked in offices of physicians or in nursing and residential care facilities. Many of the remainder worked in home healthcare services, Federal Government healthcare facilities, outpatient care centers, insurance carriers, and community care facilities for the elderly.

- Employment of medical and health services managers is expected to grow 16 percent from 2008 to 2018, faster than the average for all occupations. The healthcare industry will continue to expand and diversify, requiring managers to help ensure smooth business operations. Managers in all settings will be needed to improve quality and efficiency of healthcare, while controlling costs, as insurance companies and Medicare demand higher levels of accountability. Managers also will be needed to oversee the computerization of patient records and to ensure their security as required by law. Additional demand for managers will stem from the need to recruit workers and increase employee retention, to comply with changing regulations, to implement new technology, and to help improve the health of their communities by emphasizing preventive care.

- Hospitals will continue to employ the most medical and health services managers over the 2008–18 decade. However, the number of new jobs created is expected to increase at a slower rate in hospitals than in many other industries because of the growing use of clinics and other outpatient care sites. Despite relatively slow employment growth in hospitals, a large number of new jobs will be created because of the industry's large size. Employment will grow fast in offices of health practitioners. Many services previously provided in hospitals will continue to shift to these settings, especially as medical technologies improve. Demand in medical group practice management will grow as medical group practices become larger and more complex. Medical and health services managers also will be employed by healthcare management companies that provide management services to hospitals and other organizations and to specific departments such as emergency, information management systems, managed care contract negotiations, and physician recruiting.

- Medical and health services managers with experience in large hospital facilities will enjoy an advantage in the job market, as hospitals become larger and more complex. Over 90% of MHA students obtain a fellowship following graduation. In addition, over the past three years, these Master of Healthcare Administration students have earned an average of $53,218. For the remaining 10% who take non-fellowship jobs, salaries range from $70,000-$150,000+. Typically, these graduates have prior work experience.

Data Sources: Occupational Outlook Handbook (US Dept. of Labor), SPH Career Survey, SPH Jobs Database
### Positions by Organization Type

<table>
<thead>
<tr>
<th>Category</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Agency</td>
<td>0%</td>
</tr>
<tr>
<td>Local Agency</td>
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</tr>
<tr>
<td>Foundation</td>
<td>0%</td>
</tr>
<tr>
<td>Federal Agency</td>
<td>0%</td>
</tr>
<tr>
<td>Consulting – Independent</td>
<td>0%</td>
</tr>
<tr>
<td>Community-based Organization</td>
<td>0%</td>
</tr>
<tr>
<td>Association</td>
<td>0%</td>
</tr>
<tr>
<td>Pharmaceutical / Biotech / Medical Device</td>
<td>1%</td>
</tr>
<tr>
<td>Military</td>
<td>1%</td>
</tr>
<tr>
<td>Insurance</td>
<td>1%</td>
</tr>
<tr>
<td>University / College</td>
<td>2%</td>
</tr>
<tr>
<td>Industrial</td>
<td>2%</td>
</tr>
<tr>
<td>Consulting Firm</td>
<td>3%</td>
</tr>
<tr>
<td>Other</td>
<td>9%</td>
</tr>
<tr>
<td>Hospital / Clinic</td>
<td>82%</td>
</tr>
</tbody>
</table>

*The above charts pertain to recent graduates between 2008 – 2011 (Career Survey Data)*

### JOB TITLES

<table>
<thead>
<tr>
<th>Administrative Fellow</th>
<th>Assistant Patient Advocate</th>
<th>Business Analyst</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clinical Service Supervisor I</td>
<td>Customer Service Treatment Follow-up</td>
<td>Health Advisor</td>
</tr>
<tr>
<td>Health Policy Fellow</td>
<td>Learning &amp; Development Specialist</td>
<td>Lead Program Consultant</td>
</tr>
<tr>
<td>Patient Safety Lead</td>
<td>Senior Internal Consultant</td>
<td>Wellness Program Analyst</td>
</tr>
</tbody>
</table>

### EMPLOYERS

<table>
<thead>
<tr>
<th>Employer</th>
<th>Employer</th>
<th>Employer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Abbott Northwestern Hospital</td>
<td>Barnes Jewish Hospital</td>
<td>Allina Hospitals &amp; Clinics</td>
</tr>
<tr>
<td>Avera McKennan</td>
<td>Boston Scientific</td>
<td>Bon Secours Health</td>
</tr>
<tr>
<td>Booz Allen Hamilton</td>
<td>CentraCare</td>
<td>Brigham and Women's Hospital</td>
</tr>
<tr>
<td>Children's Hospital and Health System</td>
<td>Children's Mercy</td>
<td>Children's Memorial Hospital</td>
</tr>
<tr>
<td>Children's Hospitals &amp; Clinics of Minnesota</td>
<td>Cleveland Clinic</td>
<td>Christus Health System</td>
</tr>
<tr>
<td>CIGNA</td>
<td>Health Fitness Corporation</td>
<td>Deloitte Consulting, LLP</td>
</tr>
<tr>
<td>Fairview Health Services</td>
<td>Hennepin County, MN</td>
<td>HealthEast Care System</td>
</tr>
<tr>
<td>HealthPartners</td>
<td>Hill Rom</td>
<td>Henry Ford Health System</td>
</tr>
<tr>
<td>Holy Cross Hospital, Trinity Health</td>
<td>Kaiser Permanente Northwest</td>
<td>Intermountain Healthcare</td>
</tr>
<tr>
<td>Iowa Health</td>
<td>Maple Grove Hospital</td>
<td>Legacy Health</td>
</tr>
<tr>
<td>Luther-Midelfort-Mayo Health System</td>
<td>Mount Carmel Trinity Health</td>
<td>Mayo Clinic</td>
</tr>
<tr>
<td>Mercy Health System</td>
<td>North Memorial Medical Center</td>
<td>Nat. Center for Health Statistics</td>
</tr>
<tr>
<td>Neighborhood HealthSource</td>
<td>Oregon Health Sciences University</td>
<td>NuHealth</td>
</tr>
<tr>
<td>Orange Regional Medical Center</td>
<td>PREMERA</td>
<td>Oschner Health System</td>
</tr>
<tr>
<td>Park Nicollet Health Services</td>
<td>U of MN Medical School</td>
<td>Presbyterian Homes</td>
</tr>
<tr>
<td>U of MN Medical Center, Fairview</td>
<td>University of Wisconsin Health</td>
<td>U of MN Physicians</td>
</tr>
<tr>
<td>University of Pittsburgh Medical Center</td>
<td>Salem Hospital</td>
<td>U.S. Navy</td>
</tr>
<tr>
<td>SMDC Health System, Hospital Division</td>
<td>St. Alphonsus Medical Group</td>
<td>Sentara</td>
</tr>
<tr>
<td>Spectrum Health</td>
<td></td>
<td>St. Cloud Hospital</td>
</tr>
</tbody>
</table>

Data Sources: Occupational Outlook Handbook (US Dept. of Labor), SPH Career Survey, SPH Jobs Database
Stony Brook University Medical Center
Sutter Health
Thomas Jefferson University Hospital

St. Luke’s Episcopal Health System
Sutter-Alta Bates
Trinity Health

St. Joseph Health System
Synergy HomeCare
Valley Neuroscience Institute

**SUMMER RESIDENCY SITES**

**Minnesota**
Abbott Northwestern Hospital
Brainard Medical Center
Buffalo Hospital
Cannon Falls Medical Center
CentraCare Health System
Children’s Hospitals and Clinics
Central Lakes Medical Center
District One Hospital
Fairview Health Services
Fairview Red Wing Health Services
Fairview Southdale Hospital
George K. Baum & Company
HealthEast Care System
HealthPartners
Hennepin County Medical Center
Integrated Healthcare Strategies
LarsonAllen
Maple Grove Hospital
Mayo Clinic
Mayo Clinic Center for Innovation
Mayo Clinic Health System – Albert Lea
Mayo Clinic Health System – Cannon Falls
Minnesota Gastroenterology, PA
Mercy Hospital
North Central Blood Services - American Red Cross
Park Nicollet
Presbyterian Homes and Services, Inc.
Ridgeview Medical Center
SMDC Health System
Summit Orthopedics
Twin Cities Orthopedics
United Hospital
VA Medical Center
Validus Consulting

**Nation-Wide**
Advocate Health Care
Aurora Medical Group
Avera Health
Avera McKennan Hospital & University Health Center
Bay Area Medical Center
BayCare Health System
Booz Allen Hamilton
CarolinaEast HealthCare System
Children’s Hospital
Children’s Mercy Hospitals and Clinics
Community Medical Center
Cottage Health System
Hedrick Medical Center
HMA, Carlisle Regional Medical Center

Data Sources: Occupational Outlook Handbook (US Dept. of Labor), SPH Career Survey, SPH Jobs Database
HMA, Physicians Regional Medical Center
Intermountain Donor Services
Intermountain Medical Center
Iowa Health
Johns Hopkins Health System
Kaiser Permanente
Kaiser Permanente Northwest
LDS Hospital
Massachusetts General Hospital
Memorial Hospital Los Banos (Sutter Health)
Memorial Medical Center – Sutter Health
Mercy Health System
Mountain West Medical Center
Munson Healthcare
Northwestern Memorial Hospital
Novartis Pharmaceuticals Corporation
Park City Medical Center - Intermountain Medical Center
Providence Alaska Medical Center
Saint Francis Memorial Hospital
Saint Luke’s East Hospital
Salem Hospital
Sanford Health
Sentara Cardiovascular Research Institute
Sentara Healthcare
Sentara Martha Jefferson Hospital
St. Luke’s Health System
St. Luke’s in Kansas City
St. Luke’s Magic Valley Regional Medical Center
Stormont-Vail Health Care
Studer Group
Sutter Tracy Community Hospital
University of Pittsburgh Medical Center
University of Wisconsin Hospitals and Clinics
VA Medical Center
Virginia Mason Medical Center

International
Beijing Royal Integrative Medicine Hospital
Beijing University of Chinese Medicine

**PROFESSIONAL ASSOCIATIONS**

**General**
- American Public Health Association (APHA) – [http://www.apha.org](http://www.apha.org)
- Minnesota Public Health Association (MPHA) – [http://www.mpha.net](http://www.mpha.net)
- Association of Schools of Public Health (ASPH) – [http://www.asph.org](http://www.asph.org)
- American Society of Tropical Medicine and Hygiene (ASTMH) – [http://www.astmh.org](http://www.astmh.org)
- Association of State and Territorial Health Officials (ASTHO) – [http://www.astho.org](http://www.astho.org)
- Carter Center - [http://www.cartercenter.org/index.html](http://www.cartercenter.org/index.html)
- Public Health Foundation (PHF) – [http://www.phf.org](http://www.phf.org)
- Public Health Laboratory Service (United Kingdom) - [http://www.phls.co.uk/](http://www.phls.co.uk/)
- World Health Organization (WHO) - [http://www.who.int/en/](http://www.who.int/en/)

*Data Sources: Occupational Outlook Handbook (US Dept. of Labor), SPH Career Survey, SPH Jobs Database*
Healthcare Administration

- American College of Healthcare Executives (ACHE) - http://www.ache.org/
- National Association of State Mental Health Program Directors - http://www.nasmhpd.org